Gas-Tr-Ex Hazardous Area Transmitters Launch

"Renfrew 19 November 2009"













- To highlight the features and benefits of the GasTrEx range
- To provide the technical background to the product
- To give a detailed summary of the products' selling points
- To provide examples of the markets for the products

Product description key features

A fully ATEX approved 4 ~20 mA transmitter



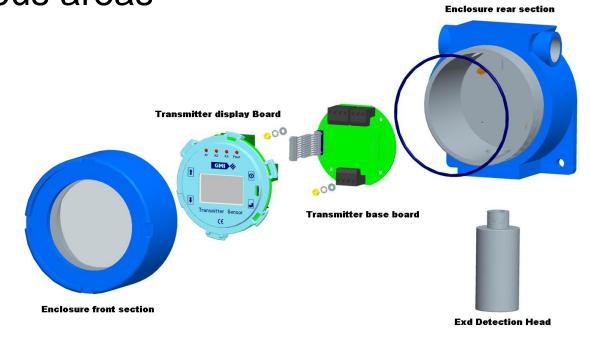
Full display, together with non-intrusive one man calibration



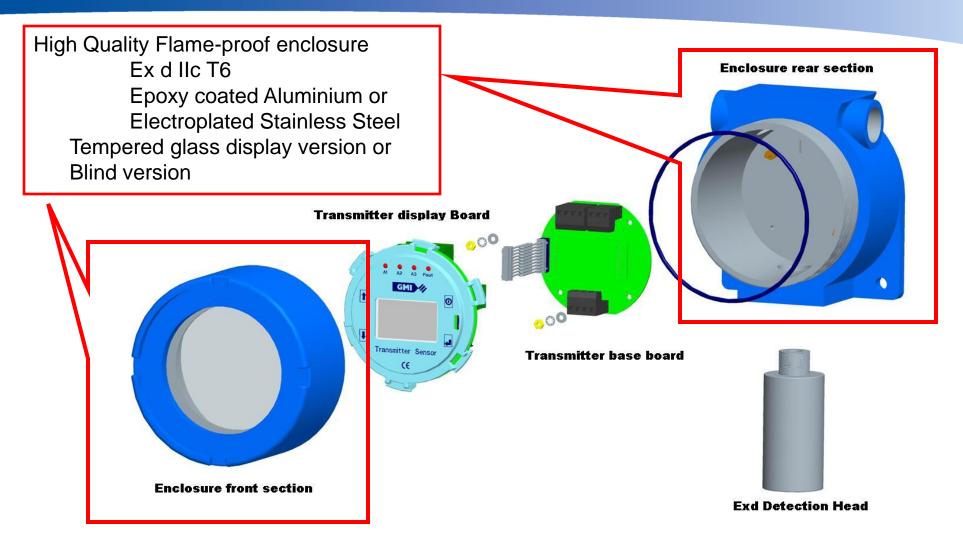




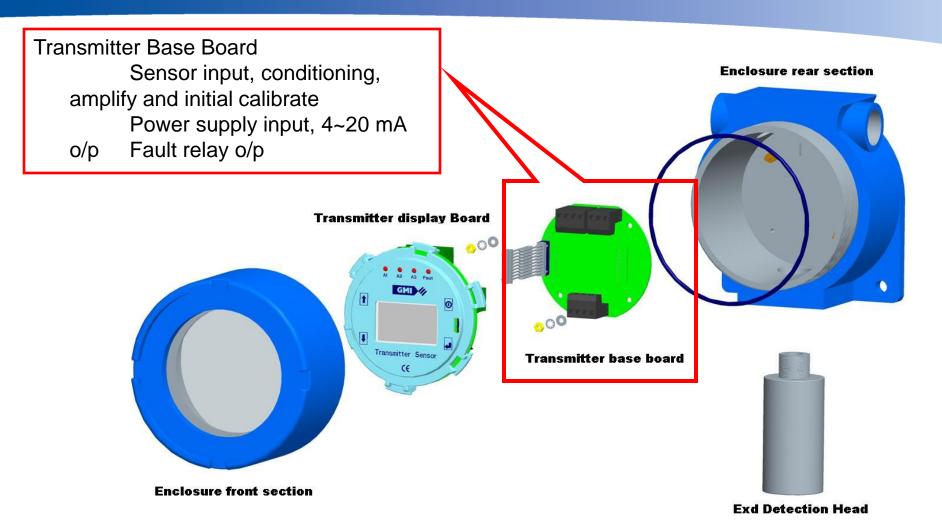
 An exciting new range of transmitter sensors for Hazardous areas









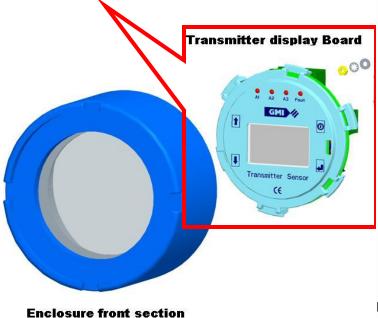


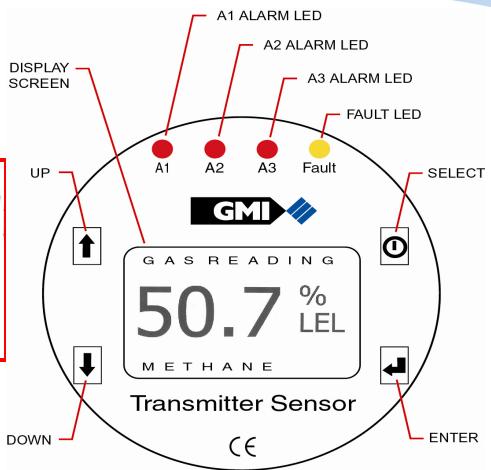


Transmitter Display Board LCD Display **Enclosure rear section** Alarm LEDs and V.F. relay o/ps Non Intrusive Calibration Magnetic Wand Transmitter display Board Transmitter Sensor **Transmitter base board Enclosure front section Exd Detection Head**

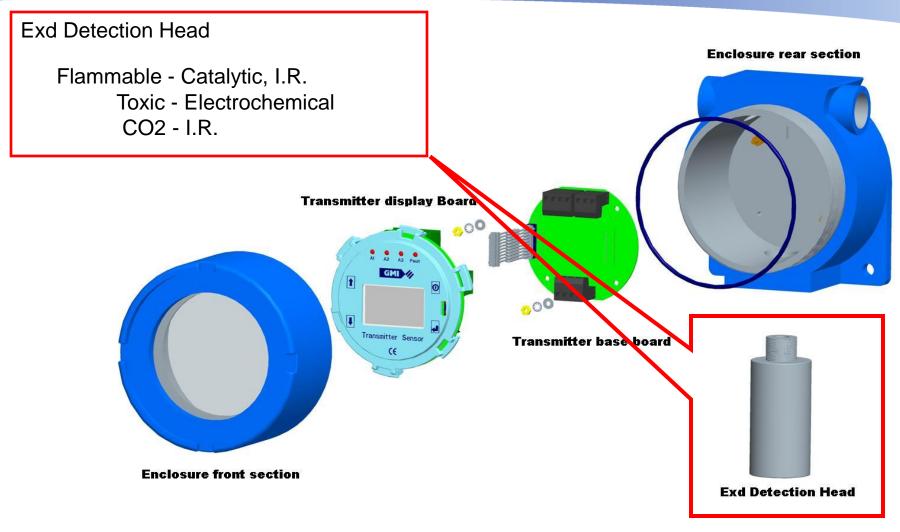


Transmitter Display Board
LCD Display
Alarm LEDs and V.F. relay o/ps
Non Intrusive Calibration
Magnetic Wand











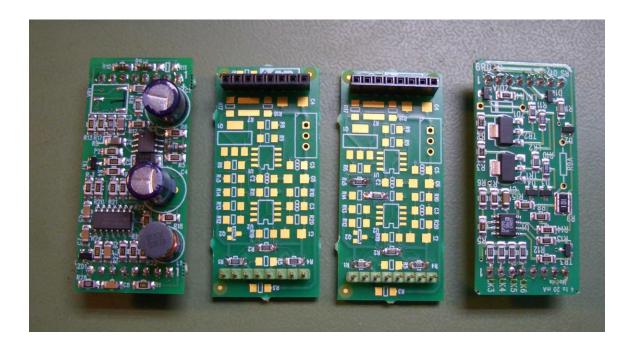


- Available in marine grade aluminum or St/St
- Choice of display or non-display versions
- suitable for the detection of flammable or toxic gases

- Toxic gases include H2S, CO, CO2 and oxygen deficiency
- Flammable detection by either IR or catalytic sensor
- Other gases will be available over the next year
- VOC and Freon detection can be made available if necessary

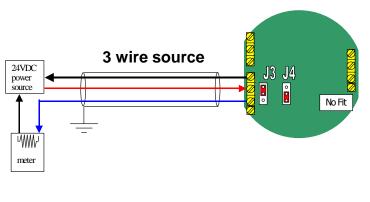


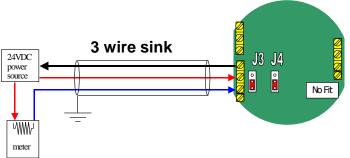
 Universal transmitter which can be configured for any gas sensor by use of plug-in personality module

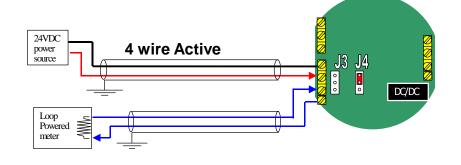


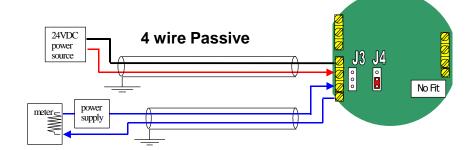


 Sink or source 4 ~ 20 mA output with full electrical isolation as standard (non isolated version optional)











- Simple plug in connection terminals for easy installation
- Lower cost non display version available for price sensitive applications

- Detailed descriptions of most of the suitable applications are in the application note section
- Applications not covered in application notes include
- Petrochem, where the sheer variety makes it impossible to cover in one note
- These products will be suitable for 99% of petrochem applications for flammable and H2S monitoring



Markets GasTrEx

- These products are designed to meet the requirements of the most demanding customers
- Typical markets include Chemical Plants, Refineries, Onshore and Offshore installations
- Additional markets include Water Treatment, Power Generation, Tunneling and Construction
- Shipping vessels and terminals



- Very cost effective complete product range compared to the market leaders
- Universal transmitter for all applications reducing stocking requirements
- The universal nature allows end users to reduce spare holdings
- Flexible output options for maximum interconnectivity



- Reduced maintenance costs, one man calibration
- Very easy to install with the plug-in connectors
- Range of options and prices dependant upon application from non-display aluminium enclosures to full display St/St versions
- Extensively tested, derivative technology proven in GMI portables therefore low risk purchase



- Product is manufactured in-house under the complete Q.A. control of GMI at every stage
- GMI are fully approved to the latest ISO 9000:2009 standard
- GMI are the largest British independent manufacturer of gas detection Est. 1947
- GMI the world leader in instruments for the gas industry with world-wide support network



What experience does GMI have in supplying fixed systems

GMI have supplied fixed systems for many years and supplied systems to offshore installations in the boom years, 1980's in the North Sea. Recently GMI have specialized in niche markets such as, Landfill developments, defense establishments, brewing, power generation and the general construction Industry among others.



Are the units fully compliant with the European standards

Absolutely, these products meet all relevant standards

Do the units meet MED and US standards
 Not yet, However all the products have been submitted to UL and certification is expected first half of next year. MED is in a similar state



- Can these units be connected to any other system Absolutely, the flexible output configuration allows the GMI GasTrEx to connect to all 4-20mA input devices
- Is the transmitter fully isolated from the power supply Yes, there is an isolator on the PCB which allows the unit be connected to a third party device powered separately





Frequently asked questions

 How can we be sure that these new products are reliable?

These products have been extensively tested on beta test sites over the last few months with no problems. Generally this is repackaged technology for GMI which has had extensive field exposure over the last 10 years

Frequently asked questions

What are the unique selling features of these products

These are premium products for a wide range of gases and comparable with Draeger / MSA / Honeywell / Crowcon at a very competitive price and are ideally suited for system builders

Frequently asked questions

 What happens when we come across a large very competitive project

Contact GMI support personnel who will try to help you out with expertise both technical and commercial.

- This is a state of the art product at a very competitive price
- The built-in flexibility enables the product to meet every need
- The product is customer friendly and designed to meet their "needs and wants"
- GMI is the high quality "low cost" "low risk" solution to a customers gas transmitter requirements

